

Liberté Égalité Fraternité



EUROPEAN MATCHMAKING

Information paper







What is the IPCEI on health about?

The Important Project of Common European Interest (IPCEI) is a European mechanism to promote innovation in strategic and future-oriented industrial fields through transnational European projects. This mechanism allows Member States to finance - under certain conditions - initiatives beyond the limits usually set by the European rules on State aid.

Launched in March 2022 by 16 Member States, the IPCEI on Health aims to:

- ➤ Provide an important contribution to the European Health Union, the New Industrial Strategy for Europe and its update, and their respective objectives
- ➤ Contribute to the first industrial deployment of fundamentally innovative production processes, in particular sustainable ones, that would be impossible without the aid granted
- ➤ Foster state-of-the-art, quality, and accessible healthcare through the development of new products and services with a high research and innovation content

A first wave of projects - called Med4Cure - focusing on the pharmaceutical sector and critical molecules has been presented to the European Commission in November 2022. These pre-notified projects should now finalize the consolidation of their consortia with European partners.

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European collaboration and matchmaking

Among the validation criteria required for pre-notified projects (known as *direct partners*), they must be able to generate real sectoral effects within the EU, particularly through partnerships with various European players (CRO, startups, SME, etc.)

Thus, the IPCEI on Health consortia are composed of:

- ➤ A Direct partner: a company selected by a participating Member State and whose activities coordinate a consortium
- Indirect partners: an actor who carries out activities in partnership with a project leader

In order to facilitate the matchmaking between direct partners and potential indirect European partners interested in joining a consortium, an online matchmaking session is organized between the 6th and the 10th of March. This will offer the opportunity for many European players to join the IPCEI on Health as an indirect partner in a consortium

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Who does the matchmaking target?

Direct partner

« I am a project leader whose project has been prenotified and I am looking for partners »

Has been selected by a participating Member State

Will benefit from state aid in case of notification by the Commission

Must generate positive cross-border spillover, notably through partnerships

Indirect partner

« I am looking to build a partnership with one or more project leaders »

Is a private or public actor (CRO, startups, SME, etc.)

Does not benefit from notified funding, but can mobilize national or European sources of co-financing

Is not a subcontractor or supplier, but a partner in an innovation activity





Why participate in this matchmaking?

Direct partner

« I am a project leader whose project has been prenotified and I am looking for partners »

- Adding new expertise to the consortium's technology portfolio
- Ensuring the dissemination of knowledge and fulfilling the spill-over condition
 - Increasing opportunities for partnership with actors from across Europe

Indirect partner

« I am looking to build a partnership with one or more project leaders »

- Benefiting from the knowledge, network and know-how of a major player in the sector
- Internationalising the business with EU-wide commercial opportunities
 - Participating in a major European project with significant media coverage





How participate in this matchmaking?

Direct partner

« I am a project leader whose project has been prenotified and I am looking for partners »

I register on the matchmaking platform between the 26th of January and the 3st of February

I select my one-toone meetings from the 13th of February

I reserve my days from the 6th to the 10th of March for online matchmaking

Indirect partner

« I am looking to build a partnership with one or more project leaders »

> I register on the matchmaking platform from the 13st of February

I select direct partners by proposing them oneto-one meetings

I am participating in my oneto-one meetings scheduled between the 6th to the 10th of March





Steps towards the online matchmaking

From 26th of January to the 3st of February

13th of February

6th of March

10th of March

Registration of the direct partners on the platform

Opening of the registration of the potential indirect partners on the platform

Opening of the appointment booking

Kick-off event & opening of online matchmaking

Closure of online matchmaking





Practical information

Registration on the platform and booking of one-to-one meetings has to be done on the following link:

https://eithealth.eventscase.com/EN/IPCEI-Matchmaking-Info-Days/Matchmaking

For any technical issue on the platform, please send an email to:

Chloe.Renaud.Perret@eithealth.eu

For any question on the matchmaking process, please send an email to: piiec-sante.dge@finances.gouv.fr

The matchmaking platform has been provided by EIT Health as part of collaborative actions planned with the IPCEI on Health

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